

## Investments Held as at 30 November 2018

**File No: X011299**

### Summary

This report provides details of the City's investment portfolio and performance to 30 November 2018.

The City's total Investment and Cash position was \$632.8M at the end of November, with investments earning interest of \$1.4M for the month.

The majority of the City's cash and investments portfolio is held as internally restricted (\$309.6M) or externally restricted (\$126.7M) cash reserves, to satisfy the City's legislative responsibilities and to set aside specific funds for Council's funding commitments to the major initiatives within the Sustainable Sydney 2030 Community Strategic Plan.

Key commitments within the City's Long Term Financial Plan include public domain works in the CBD to support the implementation of the CBD and South East light rail project and stormwater, town centre infrastructure and community facilities in the Green Square urban renewal area. The balance of investment funds represent working capital and funding required for the City's operating and capital expenditure commitments.

The City achieved an annualised monthly return of 2.81 per cent for November, significantly above the 30 Day Bank Bill Rate (BBR) of 1.86 per cent, the AusBond Bank Bill Index (published by Bloomberg) of 1.94 per cent and the enhanced benchmark of 2.31 per cent (BBR + 0.45 per cent) as endorsed in October 2018 as part of the Investment Strategy.

The City's annual rolling return of 2.80 per cent also continues to exceed the 12 month average 30 Day BBR of 1.82 per cent, the AusBond Bank Bill Index of 1.91 per cent and the enhanced benchmark of 2.27 per cent (BBR + 0.45 per cent) as endorsed in October 2018 as part of the Investment Strategy.

The structure of the City's investment portfolio continues to reflect the conservative approach outlined in the Investment Policy and Strategy, which remains appropriate for the current global and domestic economic conditions. The policy and strategy also maintain Council's commitment to sustainable investments where returns and risks are equivalent by changing the word 'desirable' to 'preferred' under the environmentally and socially responsible investment criteria.

**Recommendation**

It is resolved that the Investment Report as at 30 November 2018 be received and noted.

**Attachments**

**Attachment A.** Register of Investments and Cash as at 30 November 2018

**Attachment B.** Investment Performance as at 30 November 2018

## Background

1. In accordance with the principles of financial management, cash that is surplus to the City's immediate requirements is invested within acceptable risk parameters to optimise interest income while ensuring the security of these funds.
2. Surplus cash is only invested in authorised investments that comply with governing legislation and Council's Investment Policy and Strategy.
3. The benchmark performance goal of Council's Investment Policy and Strategy is to surpass the 30 Day Bank Bill Rate by 45 basis points while performance also continues to be measured against the Bloomberg AusBond Bank Bill Index.
4. The City's total Investment and Cash position as at 30 November 2018 was \$632.8M, an increase of \$38.1M from the \$594.7M reported at 31 October 2018 reflecting operating income offset by capital works expenditure and other operational payments. A schedule detailing all of the City's investments as at the end of November is provided at Attachment A.
5. The majority of the City's cash and investments portfolio is held as internally restricted (\$309.6M) or externally restricted (\$126.7M) cash reserves, to satisfy the City's legislative responsibilities and to set aside specific funds for Council's funding commitments to the major initiatives within the Sustainable Sydney 2030 Community Strategic Plan.
6. Key commitments within the City's Long Term Financial Plan include public domain works in the CBD to support the implementation of the CBD and South East light rail project and stormwater, town centre infrastructure and community facilities in the Green Square urban renewal area. The balance of investment funds represents working capital and funding required for the City's operating and other capital expenditure commitments.
7. The City achieved an annualised monthly return of 2.81 per cent for November, significantly above the 30 Day Bank Bill Rate of 1.86 per cent, the AusBond Bank Bill Index (published by Bloomberg) of 1.94 per cent and the enhanced benchmark of 2.31 per cent (BBR + 0.45 per cent) as endorsed in October 2018 as part of the Investment Strategy.
8. The City's annual rolling return of 2.80 per cent also continues to exceed the 12 month average 30 Day Bank Bill Rate of 1.82 per cent, the AusBond Bank Bill Index of 1.91 per cent and the enhanced benchmark of 2.27 per cent (BBR + 0.45 per cent) as endorsed in October 2018 as part of the Investment Strategy.
9. The RBA last adjusted the official cash rate in August 2016, when it was reduced to 1.50 per cent. The market responded accordingly, and lower yields on investments have had a sustained adverse impact on the City's portfolio return. This trend is anticipated to continue, though in recent periods some improvement in longer term interest rates has been noted.
10. The structure of the City's investment portfolio continues to reflect the conservative approach outlined in the Investment Policy and Strategy, which remains appropriate for the current global and domestic economic conditions.

11. As noted in previous investment reports, the downgrade of 23 financial institutions' global ratings by Standard and Poors in May 2017 incorporated a downgrade of both Bank of Queensland and Bendigo & Adelaide Bank long term rating from an A- to a BBB+. As the City's Investment Policy limits the maximum amount that may be invested with sub 'A' rated institutions to \$10M each, the policy's "grandfathering" provisions have been applied to allow the existing investments to be maintained or divested in accordance with all regular investment considerations.
12. While no further investment in their long term products will be permissible, unless the credit risk rating reverts back up, these bank's short term credit risk profiles and rating remain unaffected, and their short term products are still appropriate for consideration within the City's investment portfolio.

## Key Implications

### Strategic Alignment - Sustainable Sydney 2030 Vision

13. The City's investments accord with all legislative and policy requirements, as detailed below, and continue to achieve returns above minimum benchmark rates.

## Financial Implications

14. The City's investments earned interest of \$1.4M for the month of November 2018, against budgeted earnings of \$1.1M. Investment earnings for the full year are forecast to be \$15.5M, against a budget of \$13.5M.

## Relevant Legislation

15. Council is authorised to invest its surplus cash under Section 625 of the Local Government Act 1993.
16. The Local Government (General) Regulation 2005 (clause 212) requires the City to provide a written monthly report of all monies invested, under Section 625 of the Act.
17. The Investment Policy and Strategy was revised in October 2018, maintaining Council's commitment to give preference to sustainable investments where returns and risks are equivalent to other investments. The revision also maintained the broadening of the definition of environmentally harmful activities to include specific reference to coal, gas and oil.
18. The City's investments accord with the Minister's Investment Order, the Office of Local Government's Investment Policy Guidelines, and the City's own Investment Policy and Strategy as adopted by Council on 29 October 2018.

## Critical Dates / Time Frames

19. A monthly investment report must be submitted for Council's information and review within the following month.

**Public Consultation**

20. Consultation is regularly undertaken with a number of financial institutions and investment advisers to consider options and ensure that the City continues to maximise its investment return within appropriate risk parameters.
21. City staff meet regularly with representatives of each of the 'Big 4' banks and NSW TCorp. At these meetings, City staff actively advocate for Socially Responsible Investment (SRI) opportunities.
22. To date, feedback from these meetings has been that there is a well-known appetite in the market for these products and they are investigating the development of suitable products, however it has been difficult to match the level of funds to available Socially Responsible Investment opportunities that meet both the credit risk and maturity profile requirements of Council.
23. Westpac recently informed the City that they had developed a new sustainable investment product known as a Green Tailored Deposit, which has been independently certified to meet the Climate Bonds Standard while not compromising the credit risk of the product. These deposits are associated with a defined pool of eligible assets which meet the Climate Bond Standard criteria including renewable energy, low carbon transport, low carbon intensity emitting buildings, waste and water products and will be independently certified annually.
24. The Green Tailored Bond product is a Westpac AA credit rated floating rate deposit, with a rate of return commensurate with other investment offerings in the market, and that satisfies our investment policy and strategy criteria. In November, the City has therefore invested \$15 million in two tranches, for 5five years with this Westpac product.

**BILL CARTER**

Chief Financial Officer

James Legarse, Financial Accountant